

GRAND FORKS INDOOR SPORTS FACILITY & INDOOR AQUATIC FACILITY

Feasibility Study Update January 11, 2023



FEASIBILITY STUDY

THE PROCESS











FEASIBILITY STUDY PROCESS

- ✓ Project Kick-off
- ✓ Community Engagement
 - ✓ In-Person Focus Groups / Stakeholder Interviews
 - ✓ SWOT Analysis
 - ✓ Online Input Social PinPoint
 - ✓ Statistically-Valid Public Survey
- ✓ Market Analysis
 - ✓ Demographics
 - ✓ Trends
- ✓ Prioritization of Amenities / Number / Square Footage
- ✓ Site Analysis
- ✓ Conceptual Drawings
- ✓ Capital Cost Estimates
- ☐ Refine and Finalize Concepts / Capital Cost Estimates
- ☐ Create Annual O&M Budget Pro Forma Projections
- ☐ Final Report











COMMUNITY FEEDBACK

FOCUS GROUPS / STAKEHOLDER INTERVIEWS
ONLINE PUBLIC POLL
PUBLIC SURVEY











FOCUS GROUPS / STAKEHOLDER INTERVIEWS

- 9 STAKEHOLDER FOCUS GROUPS
- 1 SUMMARY WEBINAR WITH 77 PARTICIPANTS
- 152 TOTAL PARTICIPANTS

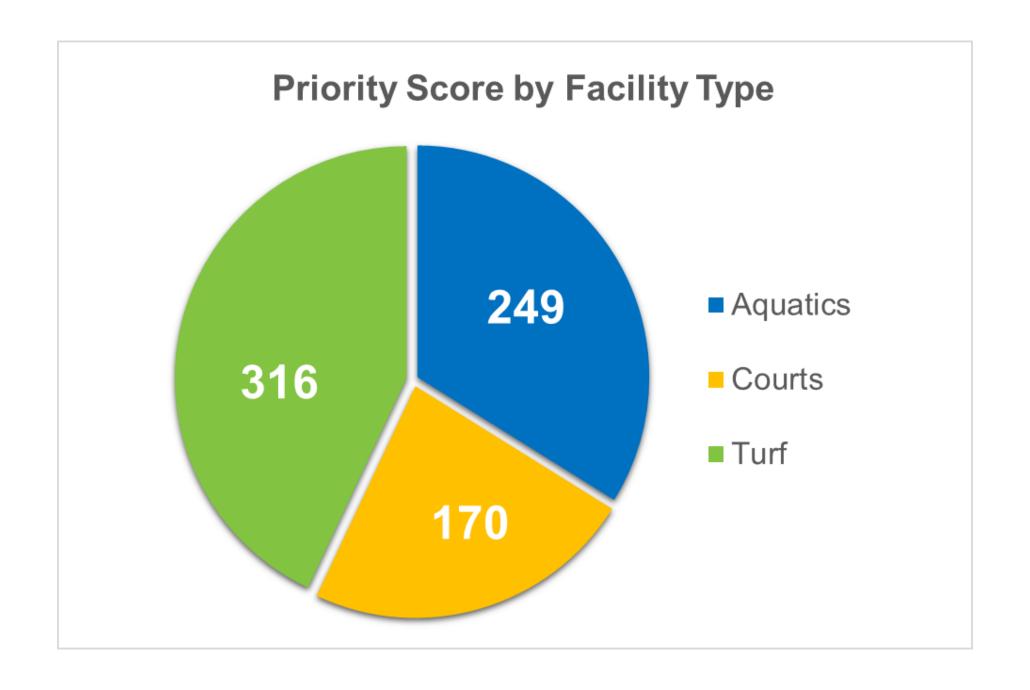






12.8.2022

FOCUS GROUPS / STAKEHOLDER INTERVIEWS RESULTS







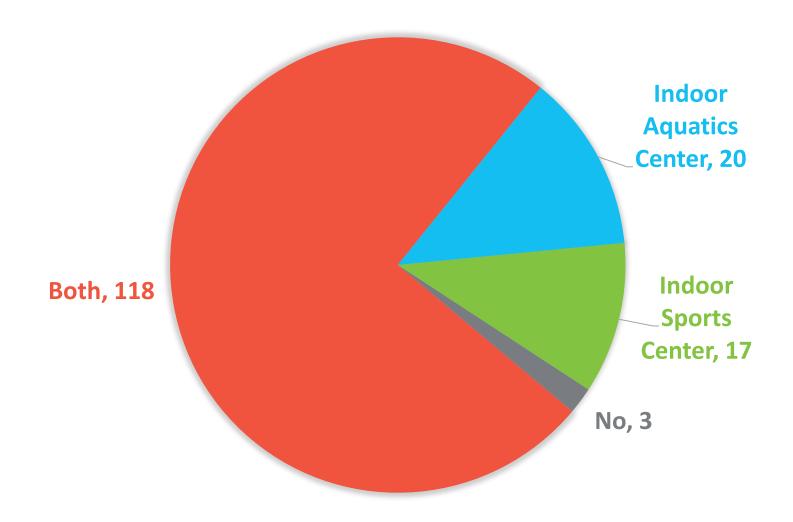






ONLINE PUBLIC POLL (SOCIAL PINPOINT)

Does Grand Forks need an Indoor Multi-Sports Facility or an Indoor Aquatic Facility?



https://berrydunn.mysocialpinpoint.com/grand-forks-feasibility-study











Research Methods

Method 1 = Statistically Valid (Invitation Survey)

Postcards were mailed to 8,500 residential addresses in Grand Forks, with instructions to complete online through a password protected website (1 response per household).



458

Invitation surveys completed +/- 3.51% Margin of Error

Method 2 = Open link Survey

Later, the online survey was made available to <u>all</u> Grand Forks stakeholders, including non-county residents (e.g., residents of nearby communities who may use GF facilities).



650

Open link surveys completed

8,500 Postcards Mailed



















SURVEY RESULTS



More than half of all respondents feel it's either very important or extremely important to develop a community center with either an indoor turf, courts, or an indoor competitive swimming pool. Of the different components, approximately 30% of respondents saw the indoor competitive swimming pool as not that important.



About 79% of the Invite respondents responded they will probably or definitely support an Alerus Center sales tax extension in order to support the complex. In total for both samples, 9% of respondents will probably not support a tax extension, and 6% with definitely not support a tax extension.













Preferred Features of the Indoor Sports Complex

In your opinion, how important is it to develop an Indoor Sports Complex in Grand Forks with the following features?

| | | | | | Percent Responding: | | |
|--------------------|-----------|------|-----|-------------------|---------------------|-----|---------|
| Rating Category | Sample | Avg. | n= | 1 & 2 | 3 | | 4 & 5 |
| Indoor Turf | Invite | 3.5 | 419 | 8% 13% 21% | 26% | 26% | 27% 53% |
| | Open Link | 4.0 | 546 | ^{9%} 13% | 18% | 25% | 44% 69% |
| Indoor Recreation | Invite | 3.6 | 423 | 13% 20% | 24% | 27% | 28% 55% |
| Courts | Open Link | 3.9 | 562 | 9% 13% | 22% | 26% | 39% 65% |
| Indoor Competitive | Invite | 3.4 | 419 | 15% 14% 29% | 21% | 23% | 28% 51% |
| Swimming Pool | Open Link | 3.8 | 552 | 8% 11% 18% | 18% | 18% | 46% 64% |

*Ratings categories are sorted in descending order by the average rating

Source: RRC Associates

1 - Not at all important
 2 - Somewhat important

3 - Moderately Important

4 - Very Important

5 - Extremely Important













Likelihood to Use Features of the Indoor Sports Complex

How likely would you or your family be to use each feature at the Indoor Sports Complex in Grand Forks?

| | | | | | Percent Responding: | | |
|--------------------|-----------|------|-----|--------------------|---------------------|-----|---------|
| Rating Category | Sample | Avg. | n= | 1 & 2 | 3 | | 4 & 5 |
| Indoor Recreation | Invite | 3.3 | 429 | 12% 18% 30% | 25% | 23% | 22% 45% |
| Courts | Open Link | 3.8 | 565 | 12% 18% | 20% | 23% | 39% 62% |
| Indoor Turf | Invite | 3.1 | 415 | 18% 18% 36% | 22% | 22% | 20% 42% |
| | Open Link | 3.7 | 554 | 9% 11% 20% | 19% | 20% | 41% 61% |
| Indoor Competitive | Invite | 2.8 | 420 | 30% 17% 46% | 19% | 16% | 19% 35% |
| Swimming Pool | Open Link | 3.3 | 559 | 23% 13% 36% | 14% | 14% | 36% 50% |

*Ratings categories are sorted in descending order by the average rating

Source: RRC Associates

■ 1 - Not at all likely 2 - Somewhat likely

■ 3 - Moderately likely

4 - Very likely 5 - Extremely likely











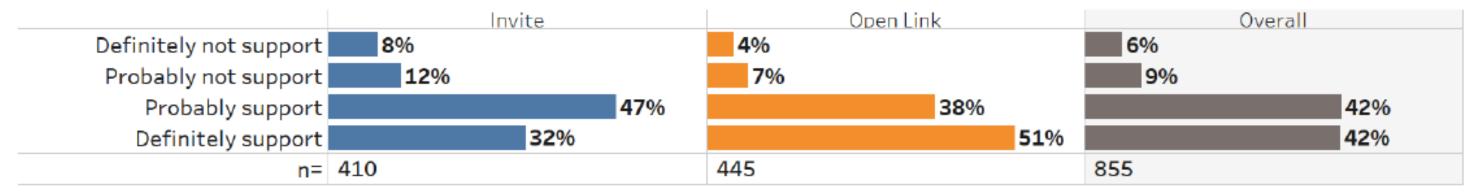




Sales Tax Extension

- Among Invite respondents, approximately 79% of would either "probably" or "definitely" support the
 Alerus Center sales tax extension. Only 20% are not likely to support. However, it's not a
 guarantee that those in the "probably support" category will not change their minds once plans are
 further rolled out. This should be taken into consideration when releasing communication materials.
- The Open link sample has a significantly higher percentage indicating they would "definitely support (51%)" the extension.

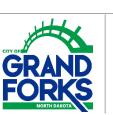
How likely would you be to support an Alerus Center sales tax extension to fund the Indoor Sports Complex and/or Aquatic Complex in Grand Forks?



Source: RRC Associates

*Responses are sorted in descending order by the Invite Sample











INDOOR AQUATICS

SITES & FACILITY CONCEPTS











INITIAL AQUATIC STUDY CONCEPTS - PROJECT SITES CONSIDERED



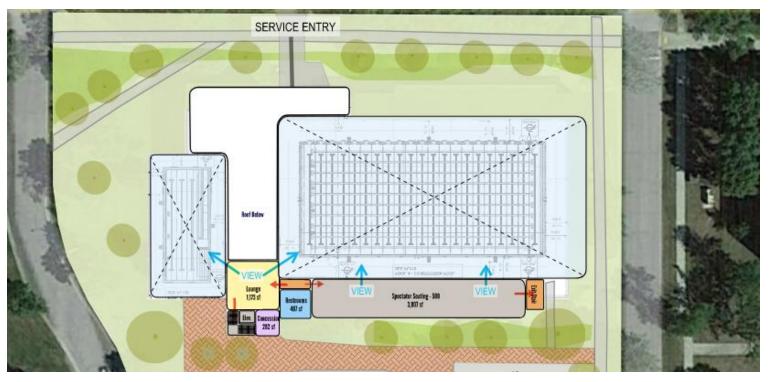
8 Lane: 25-Yard Competition Pool Expansion to CHF



10 Lane: 25-Yard x 25 Meter Competition Pool Expansion to CHF



50 Meter Competition Pool Expansion to CHF



50 Meter Competition Pool on UND Campus









PREFERRED AQUATIC CONCEPT (10 LANE X 15 LANE - STRETCH 25 WITH BULKHEAD) - SITE PLAN



GRAND FORKS, ND INDOOR SPORTS & AQUATIC STUDY

PREFERRED AQUATIC CONCEPT - SITE PLAN











PREFERRED AQUATIC CONCEPT (10 LANE X 15 LANE - STRETCH 25 WITH BULKHEAD) - SITE PLAN

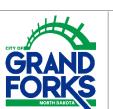


SITE PROGRAM

- 146 Additional Parking Spaces Req.
- 101 Existing Parking Spaces Demo'd.
- 247 Total Relocated Parking Spaces
 - 92 South Side
 - 155 North Side
- Maintain Existing ICON
 Sports Center Expansion
 Space
- Relocate Spray Park
- New East Entry Child Care
 & Playground













PREFERRED AQUATIC CONCEPT (10 LANE X 15 LANE - STRETCH 25 WITH BULKHEAD) - SITE PLAN



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PREFERRED AQUATIC CONCEPT - (10 LANE X 15 LANE - STRETCH 25 WITH BULKHEAD)



- 42,000 Square Foot Expansion
 - Main Level 34,500
 - Mezzanine Level 7,500
- Main Level Space Program
 - 17,000 sf Stretch 25 Pool
 - Room for 1M and 3M Diving Boards
 - Room for Ceiling Suspended Drop-Down Ninja Cross Course
 - 1 6' Moveable Bulkhead
 - 10-15 25 Yard Swim lanes
 - 10 25 Meter Swim Lanes
 - 3,000 sf locker Rooms
 - 1,350 sf Lobby and Entry
 - 1,500 sf Multi-Use Party/Classroom Rooms
 - 1,000 sf New Indoor Water Slide Enclosure
 - 4,000 sf of Support Spaces
 - 1,500 sf Relocated Childcare Room
 - 1,000 sf Relocated Outdoor Playground





GRAND FORKS, ND INDOOR SPORTS & AQUATIC STUDY PREFERRED AQUATIC CONCEPT - MAIN LEVEL







PREFERRED AQUATIC CONCEPT – (10 LANE X 15 LANE - STRETCH 25 WITH BULKHEAD)



- 42,000 Square Foot Expansion
 - Main Level 34,500
 - Mezzanine Level 7,500
- Mezzanine Level Space Program
 - 1,300 sf Lounge and Observation Deck
 - 4,000 sf Spectator Seating
 - 600 Spectators
 - 400 sf Concessions Room
 - 550 sf Spectator Restrooms











INDOOR SPORTS

SITES & FACILITY CONCEPTS











INITIAL INDOOR SPORT FACILITY STUDY CONCEPTS - PROJECT SITES CONSIDERED

Choice Health & Fitness Site

- Pros
 - OPERATIONAL EFFICIENCIES HAVING STAFF AT ONE LOCATION
 - SHARED PARKING
 - PARK DISTRICT OWNED PROPERTY
- Cons
 - LIMITED SPACE FOR BUILDING & PARKING
 - Geothermal fields to the north
 - Existing master plan for property north of the existing Choice Health & Fitness facility
 - Existing master plan for property north of the existing ICON Sports Center facility

Columbia Mall Site

- Pros
 - CENTRAL LOCATION
 - LARGE SITE
 - ADJACENT TO SPORTING GOOD RETAILER
- Cons
 - LARGE DEMOLITION COST IN ADDITION TO SAME NEW BUILDING COSTS
 - PARKING LOTS NOT IN GOOD SHAPE AND NEED RESURFACING
 - PROPERTY COST IN ADDITION TO SAME NEW BULDING COSTS
 - EXISTING TENANTS NEED TO BE EVICTED / NOT NECCESSARILY AVAILABLE
 - POTENTIAL TO EXTEND PROJECT TIMELINE

Alerus Center Site

- Pros
 - HIGH VISIBILITY
 - SHARED OVERFLOW PARKING WITH ALERUS CENTER
 - CITY OWNED PROPERTY
 - CENTRALLY LOCATED
 - GREAT ACCESS
 - SITE IS LARGE ENOUGH FOR FACILITY PROGRAM WITH SPACE TO GROW IF DESIRED.
- Cons
 - ADDED COST TO RELOCATE BMX TRACK TO ADJACENT CITY OWNED LOT
 - Cost to relocate is included in project

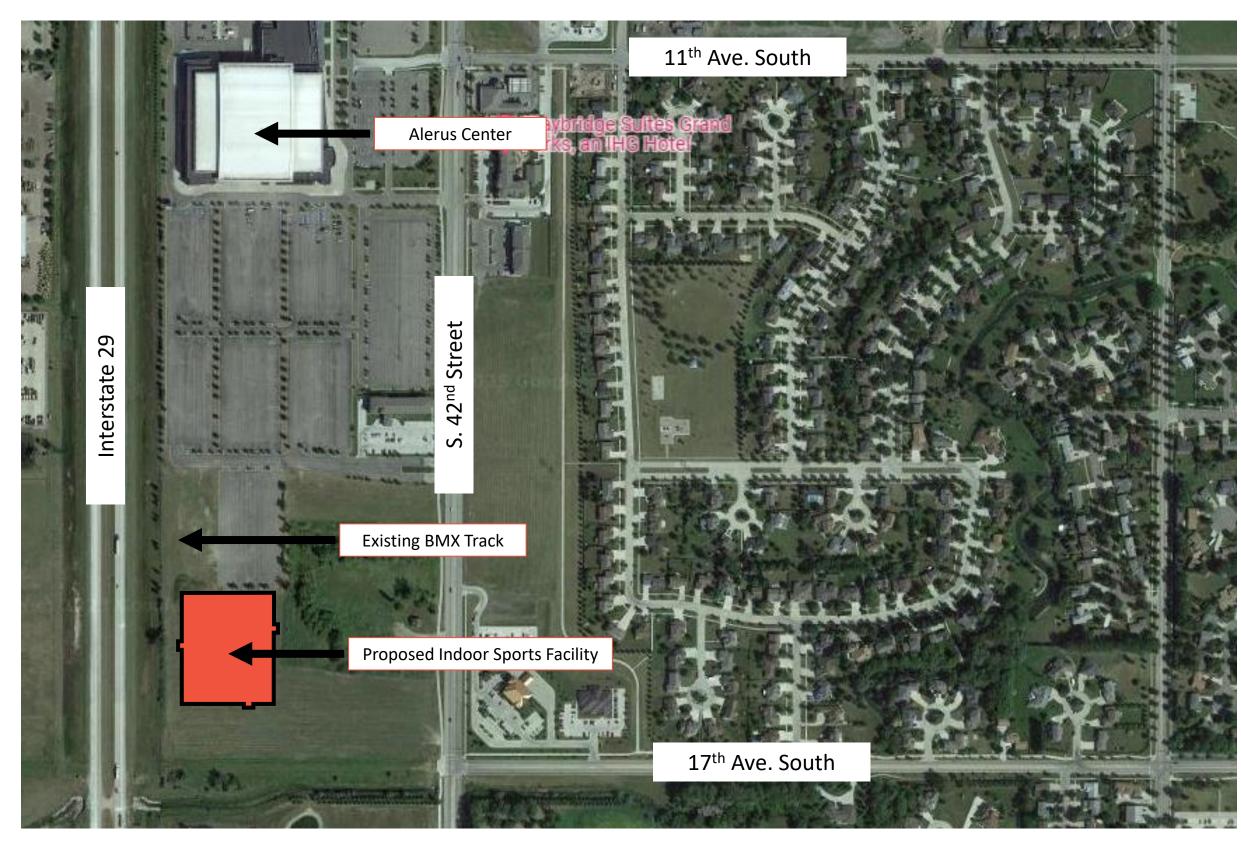








PREFERRED INDOOR SPORT CONCEPT - SITE PLAN













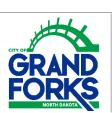


PREFERRED INDOOR SPORT FACILITY CONCEPT - SITE PLAN



SITE PROGRAM

- 510 Parking Spaces
 - 490 Indoor Sports Facility
 - 20 Vendor Space
- Share Overflow Parking with Alerus Center.
- Maintain Existing
 Undeveloped 3.5 acres to the SW.
- Relocate BMX Track to Adjacent 1.5-Acre property to the NE











PREFERRED INDOOR SPORT CONCEPT – SITE PLAN



SITE PROGRAM

- 510 Parking Spaces
 - 490 Indoor Sports Facility
 - 20 Vendor Space
- Share Overflow Parking with Alerus Center.
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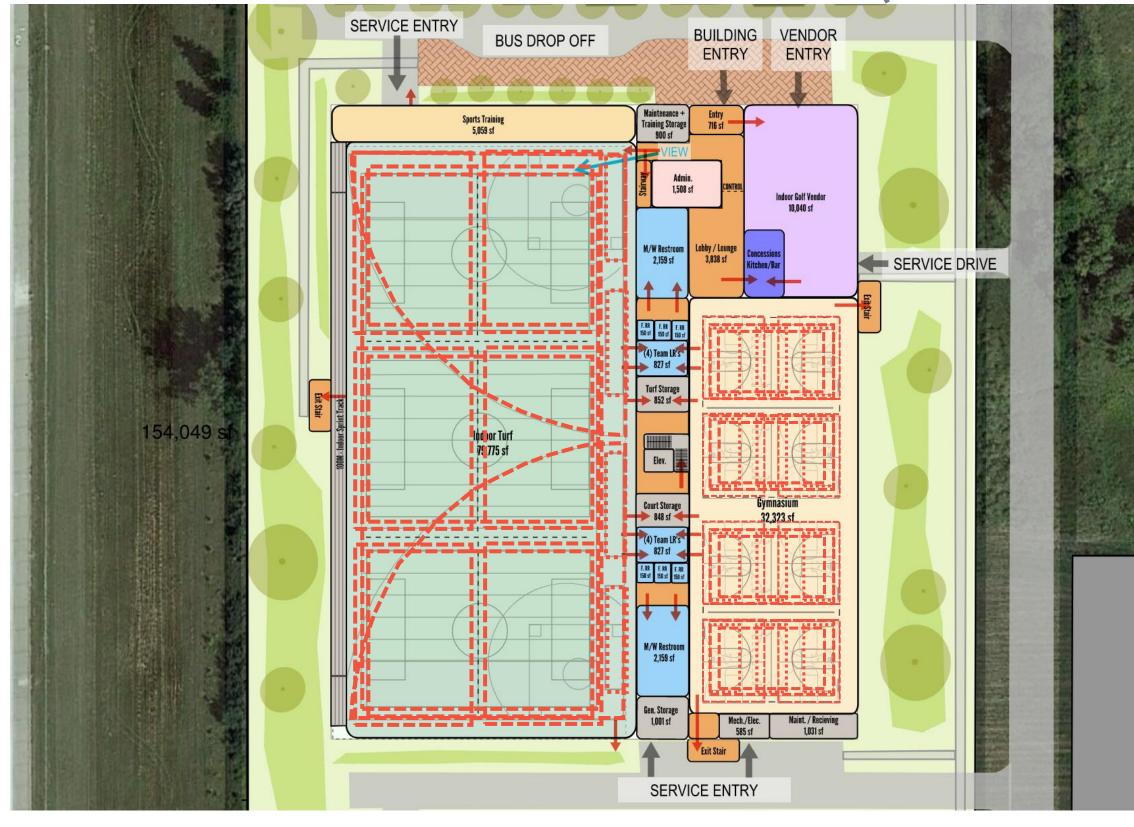








PREFERRED INDOOR SPORT CONCEPT - WITH INDOOR VENDOR (GOLF SIMULATOR)



- 208,000 Square Foot New Construction
 - Main Level 154,000
 - Mezzanine Level 54,000
- Main Level Space Program
 - 80,000 sf Indoor Turf
 - 1 High School Football Field
 - 6 U8 Soccer Fields
 - 3 U9 Soccer Fields
 - 1 U10 / U11 / U12
 - 2 Modified HS/NCAA Softball
 - 4 Suspended Batting Cages
 - 32,000 sf Indoor Gymnasium
 - 4 High School Basketball Courts
 - 8 U8 Youth Ball Courts
 - 4 High School Volleyball Courts w/overhead suspended goals
 - 12 Badminton Courts
 - 5,000 sf Sports Training Space
 - 5,000 sf Indoor Sprint Training
 - 3 lanes x 100M
 - 10,000 sf Vendor Space
 - Indoor Golf Simulator
 - Food Services
 - 1,500 sf Administration Space
 - 6,900 sf Locker Rooms
 - Team, Men's, Women's, Unisex
 - 3,600 sf Storage





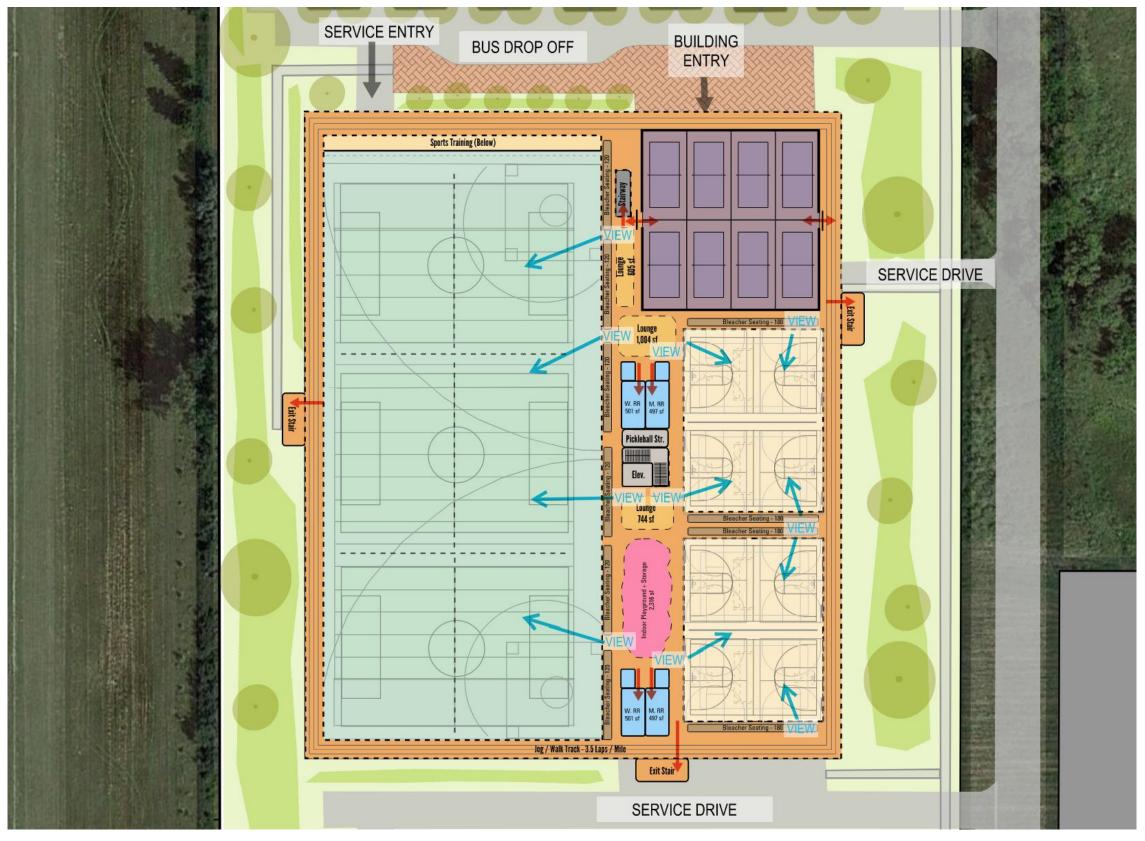








PREFERRED INDOOR SPORT CONCEPT - WITH INDOOR VENDOR (GOLF SIMULATOR)



- 208,000 Square Foot New Construction
 - Main Level 154,000
 - Mezzanine Level 54,000
- Main Level Space Program
 - 15,000 sf Pickleball Courts
 - 8 Dedicated Pickleball Courts
 - 2,500 sf Indoor Playground
 - 2,300 sf Lounge Space
 - 23,000 sf Elevated Jog/Walk Track
 - 3.5 Laps Per Mile
 - 5,000 sf Spectator Seating
 - 710 Spectators
 - 2,600 sf Spectator Restrooms
 - Men's, Women's, Unisex
 - 400 sf Storage



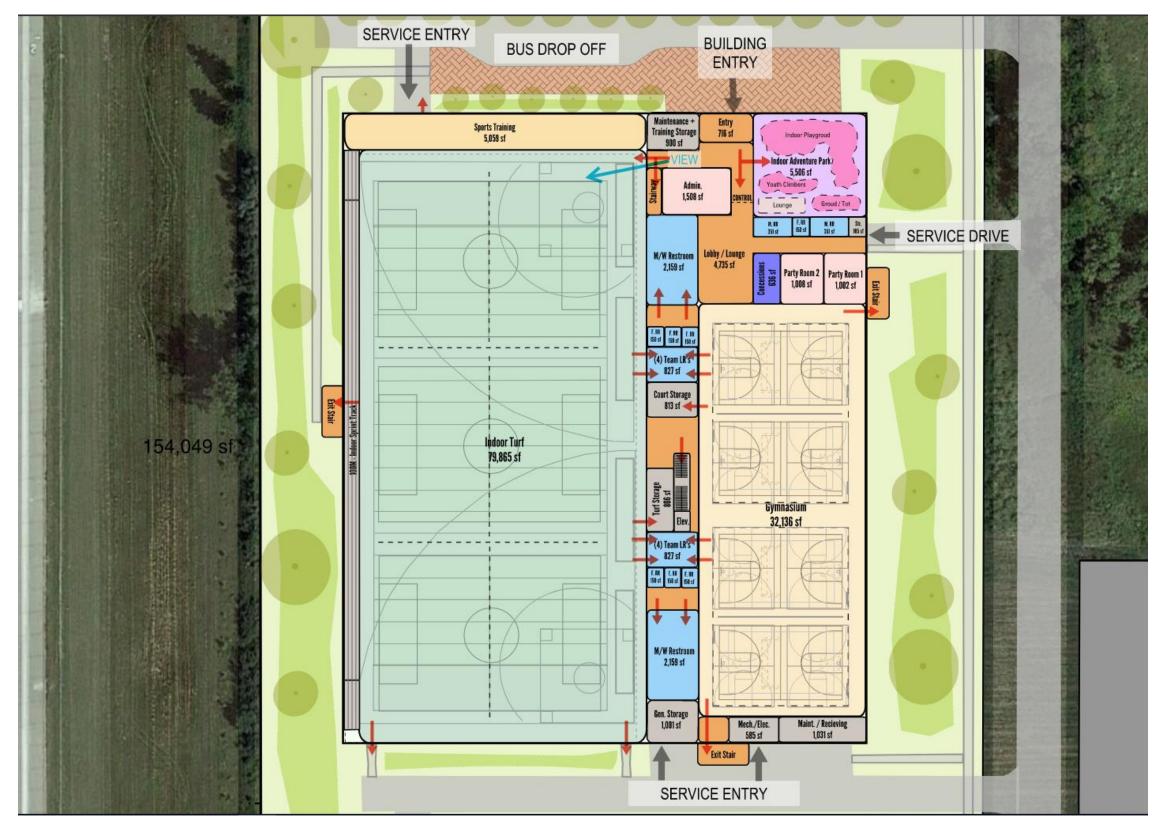








PREFERRED INDOOR SPORT CONCEPT - WITHOUT INDOOR VENDOR



- 208,000 Square Foot New Construction
 - Main Level 154,000
 - Mezzanine Level 54,000
- Main Level Space Program
 - 80,000 sf Indoor Turf
 - 32,000 sf Indoor Gymnasium
 - 5,000 sf Sports Training Space
 - 5,000 sf Indoor Sprint Training
 - 3 lanes x 100M
 - 2,000 sf Party Rooms (2)
 - 5,500 sf Indoor Adventure Space
 - Indoor Playground
 - 635 sf Concessions
 - 1,500 sf Administration Space
 - 7,700 sf Locker Rooms
 - Team, Men's, Women's, Unisex
 - 3,500 sf Storage









PREFERRED INDOOR SPORT CONCEPT - WITHOUT INDOOR VENDOR



- 208,000 Square Foot New Construction
 - Main Level 154,000
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- Main Level Space Program
 - 15,000 sf Pickleball Courts
 - 8 Dedicated Pickleball Courts
 - 4,000 sf Lounge Space
 - 23,000 sf Elevated Jog/Walk Track
 - 3.5 Laps Per Mile
 - 5,000 sf Spectator Seating
 - 710 Spectators
 - 1,800 sf Spectator Restrooms
 - Men's, Women's, Unisex
 - 600 sf Storage













ESTIMATED CAPITAL COSTS











ESTIMATED CAPITAL COSTS

| | Indoor Sports Facility W/Golf Vendor (7) (8) | Indoor Sports Facility w/Out Golf Vendor (7) | CHF Stretch 25 Pool Option (4) (5) (6) |
|---|--|--|--|
| Building SF (1) | 208,000 | 208,000 | 42,000 |
| Facility Hard Cost (1) (3) | \$ 76,157,000 | \$ 78,380,000 | \$ 27,275,000 |
| Building Cost /SF (1) (3) | \$ 366.14 | \$ 376.83 | \$ 649.40 |
| Site Costs (1) | \$ 3,806,000 | \$ 3,808,000 | \$ 1,423,000 |
| Soft Cost + Contingency (2) (1) | \$ 21,102,000 | \$ 20,900,000 | \$ 8,350,000 |
| Total Project Cost (1) | \$ 101,065,000 | \$ 103,089,000 | \$ 37,048,000 |
| Estimated Cost of Project (if build today, Dec. 2022) | \$ 81,968,000 | \$ 83,609,000 | \$ 30,048,000 |

- 1) Estimates are based on a mid-point of construction of April 2025.
- 2) 10% Project Continency for Indoor Sports Facility and 12.5% Project Contingency for Indoor Aquatics Facility have been included.
- 3) Facility pricing is based on a "Better" level of construction. Up to a 5%-10% savings may be achievable if an alternate lower cost construction methods were considered.
- 4) Includes cost for Demo of Existing parking lot and Spray Park.
- 5) New Spray Park included in the project costs at an alternate site.
- 6) Aero-Space Pool requirements not included in these costs.
- 7) Includes cost for Relocation of Existing BMX Park along with current budgeted facility upgrades.
- 8) Includes Core & Shell Cost for Indoor Golf Vender space Only (Assume an additional \$177/SF (\$1.77 Mil.) from Vendor for Space Build-Out).













FEASIBILITY STUDY

FINAL STEPS











FINISH FEASIBILITY STUDY - FINAL STEPS

- ✓ Project Kick-off
- ✓ Community Engagement
 - ✓ In-Person Focus Groups / Stakeholder Interviews
 - ✓ SWOT Analysis
 - ✓ Online Input Social PinPoint
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ESTIMATED PROJECT TIMELINE

STUDY COMPLETION MAR 2023

BOND/SALES TAX EXTENSION VOTE CAMPAIGN

BEGIN DESIGN EARLY BID PACKAGES IF REQUIRED

FINAL GMP/BIDS

BREAK GROUND

EARLY BID PACKAGE

PROJECT TIMELINE

CONSTRUCTION START

CONSTRUCTION MIDPOINT (BASIS OF BUDGETING)

TRAINING / SETUP GRAND OPENING

FEAS. STUDY

CONFIRM FUNDING

DESIGN 9-12 MONTHS

CONSTRUCTION 16-18 MONTHS

TRAINING 1 MONTH

MOVE-IN 1 MONTH

Consider

- Complete Study
- Confirm Funding Approach/Budget
 - Capital Cost
 - Site
 - Operations
 - Partnerships
 - Market Focus
 - Level of Service
 - Brand/Identity
 - Get out the Vote
- Wish List
- Program
- Budget
- Schedule

Confirm

- Space Program
- Site Design
- Building Plans
- Character & Massing
- Budget
- Schedule

BEGIN DESIGN PHASES

- Operations model
- Refine as needed

Commit

- Early Bid Packages
- Construction Schedule
- Budget
- Partnerships / Vendors
- Operations Plan / Operating Agreement
- Fee Structure
- Activity Programming / Staffing



GRAND OPENING













THANK YOU

To learn more about the feasibility study and view the survey results, visit: www.gfparks.org/feasibility-study/







